

HCG

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HCG FY18 Annual Report July 2017-June 2018

Hampshire Power, the only Massachusetts-based nonprofit electricity supplier, allows local customers to power their values by keeping their energy dollars local, while giving back to the community.

Hampshire Power provides energy to 196 individual entities.

- 133 businesses
- 35 municipalities
- 16 nonprofits
- 12 residential
- 71% of all customers use green power
- Total usage: 18,705MWh
- Total Revenue: \$1,802,779

Hampshire Renewables supports local green energy initiatives by facilitating a 15% discount on participants' electricity bill through the purchase of net metering credits.

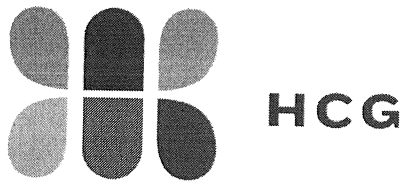
- Two local dairy farms are supported by HCG's Cow Power
- 17 solar arrays in local communities are supported by Hampshire Renewables
- Total Revenue \$51,789

HCG's Purchasing Co-op makes it easy for over 120 towns, cities, schools, and nonprofits to save money, time, and effort on major and everyday purchases.

- 52 towns
- 47 schools or school districts
- 23 nonprofits
- \$8.3M worth of goods sold
- 37 available bids
- Launched 4 new bids
- Total revenue \$137,187

HCG's Solar Renewable Energy Credit (SREC) brokerage is the local choice to maximize your solar energy investment.

- Works with 1,482 local solar owners
- Combined systems for 13.8 MW of solar
- For a total of 8,452 SRECs
- Gross sales \$2,363,007
- Revenue \$108,377



New Alternative Energy Certificate (AEC) brokerage service helps owners of renewable energy tap into significant new financial incentives. Qualifying systems include: solar hot water, pellet central heating, woodchip boilers, air source heat pumps, and geothermal.

- Assists 65 local owners of clean heating technologies
 - 12 ASHP; 21 GSHP; 4 SHW; 28 Woody biomass
- Combined systems for rated capacity of 5.872 MBtu/hr of energy
- For a total of 12,439 AECs
- Gross sales \$207,702
- Revenue \$19,433

Solarize Hot Water Western Massachusetts launched through a grant from the Massachusetts Clean Energy Center, the Commonwealth's pilot solar hot water program.

- 4 local municipalities led the clean energy charge in their communities
- Program resulted in 16 new solar hot water installations across the region

RSVP of the Pioneer Valley, the volunteer connector for people 55 and over, was awarded the Commonwealth's only Senior Corps expansion grant to extend services provided to include Hampden County.

RSVP works with:

- 60 partner organizations
- Providing 637 volunteers
- Who contributed 95,758 volunteer hours
- 78 Healthy Bones & Balance volunteers led exercise classes for seniors at 27 sites

The Hampshire Franklin Tobacco-Free Community Partnership works to enhance state and local tobacco control efforts, mobilize support for community change, and highlight work being done in the community to support tobacco-free living.

- Helped 92 housing units in 2 local housing authorities go smoke free in 2018 (all housing authorities in Hampshire and Franklin Counties have now adopted smoke-free policies)
- Hosted 24 educational trainings on the dangers of nicotine and vaping

New Western Massachusetts OPEB Trust introduced to save public entities time and money in funding their retiree healthcare obligations.